



CASE STUDY

Frontier Technology enables one of the leading law firms in Scotland to be “business as usual” no matter what happens

Organisation Profile:

Simpson & Marwick is one of Scotland’s largest litigation and dispute resolution law firms.

Business Situation:

Simpson & Marwick wanted to modernise their DR strategy from their previous approach of using tapes to fulfill their business continuity requirements. Quick uptime and security was a prime consideration when choosing a provider.

The Solution:

Frontier Continuity Service

Key Benefits:

- Lowered RPO to less than 3 minutes and RTO to less than 30 minutes
- Real-time continuous replication
- Reduced admin overhead
- Continuous user accessibility even during planned maintenance
- On-going systems monitoring and data replication

SIMPSON & MARWICK SOLICITORS

Simpson & Marwick is one of Scotland’s largest specialist litigation and dispute resolution law firms. Headquartered in Edinburgh, the firm has over 200 staff spread across four offices in Scotland and a recently established premises in London.

Simpson & Marwick was using tapes to fulfill their business continuity requirements. With their growth plans in mind, existing RTOs and RPOs needed to be improved. They also wanted their data replicated to a second location in real time whilst minimising time and manpower resources when testing their DR plan.

Highly regulated, the firm must ensure that the new DR plan be compliant with set industry standards.

After the deployment of Frontier Technology’s DR as a Service solution, Frontier Continuity Service, Simpson & Marwick lowered their RPO to less than 3 minutes and their RTO to less than 30 minutes. Despite real-time continuous replication and on-going systems monitoring and data replication, their users are assured of continuous access to IT systems and applications - even during planned maintenance. This enables them to guarantee their clients that whatever happens, they can be trusted and that they will always be ‘open for business as usual.’

Every year then on, Frontier Technology’s engineers conduct yearly DR invocation tests. It requires minimal staff involvement, thereby reducing administrative overheads. Simpson & Marwick now have a reliable DR strategy, DR tests and are able to maintain consistency in the compliance of their RTOs & RPOs.

“Frontier Technology have not only been a tremendous help in ensuring our data is safe but also enabled us to satisfy new and existing clients with onerous security requirements that they can trust us and that our service to them can continue no matter what happens”
- **Andrew Constable, Partner, Simpson & Marwick**

Our solution: Frontier Continuity Service

Frontier Continuity Service (FCS) is our cloud-based, fully-managed, disaster recovery as a service solution. We offer our clients near-instant access to their data and applications in the event of a natural or man-made disaster. It is designed to protect firms like Simpson & Marwick from any form of disruption and enable them to get their technology, people and network back in business quickly.

Why did they choose Frontier Continuity Service?

Dedicated Disaster Recovery FCS is not operated on a first-come, first-serve basis like many of our competitors. Instead, each customer is provisioned with a dedicated resource. The failover environment is 100% dedicated to their fully hosted environment allowing clients to invoke simultaneously with no impact on their individual SLA or ability to recover.

Business Continuity Planning There is no ‘one size fits all’ solution to business continuity planning. Our solution is tailored to fit the specific requirements of Simpson & Marwick, covering all aspects of business continuity planning, operational preparedness and crisis management.

Fast Recovery Our state of the art data centre solutions are accessible 24/7. If disaster strikes, Simpson & Marwick can recover their applications and data with near instant access.

No CapEx No capital investment required.

Fully Automated FCS replicates all of Simpson & Marwick’s business critical mail, web, file and database servers in real time over to our standby servers in our enterprise-class data centre. This ensures continued use of their business applications with uninterrupted access to their data.

Location Independent Simpson & Marwick’s core business applications are made available securely from any internet connected PC. The total process of security authentication and application availability is fully automated so their staff can immediately be back to work.

On-Going Support Frontier Technology provide Simpson & Marwick with constant on-going support as part of the package. To ensure that their data is completely safeguarded, we perform regular invocation tests - where FCS is tested and can be modified.

Cloud or On Premise, Frontier Technology is Your One-Stop Boutique for Today’s IT Needs

Frontier Technology is a premier systems integrator and enterprise cloud computing provider specialising in bespoke business continuity, infrastructure, data management and access solutions.

Based in the UK, we design and implement IT solutions across the globe and draw on over fifteen years’ experience of using technology to meet our clients’ complex and unique requirements.



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